



MEMBERSHIP APPLICATION

DATE _____

FROM _____ TITLE _____

COMPANY NAME _____ PHONE _____

BUSINESS ADDRESS _____
Street City Zip

TYPE OF BUSINESS _____

MEMBERSHIP CLASS: _____ BUILDER - LICENSE # _____ TYPE _____
 _____ ASSOCIATE

NAHB MEMBERSHIP IDENTIFICATION CODE:

1	2	3	4	5	6	7	8	9	10	11
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OTHER BUSINESS CLASSIFICATION (Z) _____
(Please specify)
(See reverse side for instructions)

BANK/CREDIT REFERENCES(S) _____

OTHER REFERENCES _____

BUILDER MEMBERSHIP DUES - \$400.00 ASSOCIATE MEMBERSHIP DUES - \$400.00

I agree to abide by the Constitutions and By-Laws of the local, state and national associations to which this application is directed. A remittance representing my annual membership dues in the affiliated associations accompanies this application.

Of the amount remitted for annual dues, \$15.00 is for a subscription to BUILDER magazine and \$10.00 is for a subscription to NATIONS BUILDING NEWS. These amounts cannot be deducted from the total dues amount.

Signature of Applicant

SPONSORED BY _____

Please return this application to:

Home Builders Association of Panama City-Bay County
 PO Box 979
 Panama City, FL 32402



DISCLAIMER: Dues payments to the Home Builders Association of Panama City-Bay County are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses, subject to an exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB, FHBA and the HBA of Panama City-Bay County, \$68.20 is not deductible for income tax purposes.

NAHB MEMBER IDENTIFICATION (ID) CODING INSTRUCTIONS

The NAHB Member Identification (ID) Code is made up of eleven data blocks which are explained below. It differs from the six-digit NAHB Membership number assigned to each member. The ID Code is designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below. If the requested data for a particular block is not applicable, enter a dash (-). Also, if you don't know the exact answer for a particular block, please give your best estimate. In order for an associate member to receive the Builder Magazine they must be classified with an occupation code ranging from (A-Z): A "Z" or "other" classification code must also be further defined by writing the members specific occupation in the space provided. Any associate member not classified as outlined will not receive a copy of the Builder Magazine.

1st Block **Membership Classification:** Enter a "1" for Builder Members, or a "2" for Associate Members.

2nd Block **Primary Business Activity Code:** Enter the members' most important business activity from the list of codes below. Enter the two-digit code for retail and wholesale dealers and subcontractors. **Note:** For "other" associates (code Z), you must fill in the blank for Other Business Classification if that member is to receive Builder Magazine.

Occupation Codes

Builder Member Classification

Code	Description
A	Single Family Builder - Speculative (Detached and Attached)
B	Single Family Builder - Custom
C	Multifamily Builder - Sale Units
D	Multifamily Builder/Owner - Rental Units (Own Account)
E	Multifamily Contractor - Rental or Sale Units (Other Investors)
F	Remodeler - Residential
G	Remodeler - Commercial
H	Commercial Builder (Own Account)
I	Commercial Contractor (Other Investors)
J	Land Developer
K	Home and Building Manufacturer

Associate Member Classification

L	Accounting
M	Architects, Planners Designers, Engineers
N	Attorneys
O	Computer Products and Services
P	Financial Services
Q	Insurance and Title Companies
R	Marketing, Advertising and Public Relations
S	Product Manufacturers and Representatives
T	Property Management
U	Real Estate Brokers and Agents
Retail Dealers/Distributors	
V1	Appliances
V2	Building Materials/Lumber
V3	Floor Coverings
V4	Paint/Wall Coverings
V5	All Other Retail Dealers

Subcontractors and Specialty Trade Contractors

W1	Carpentry
W2	Electrical
W3	Flooring
W4	Landscaping
W5	Plumbing, Heating and Air Conditioning
W6	Roofing and Siding
W7	All Other Subcontractors
Wholesale Dealers/Distributors	
X1	Appliances
X2	Building Materials
X3	Floor Coverings
X4	Paint/Wall Coverings
X5	All Other Wholesale Dealers
Y	Utilities
Z	All Other _____

(Please Specify)

3rd Block **Secondary Business Activity Code:** Enter the member's second most important business activity from the list above.

4th Block **Third Business Activity Code:** Enter the member's third most important business activity from the list above.

5th Block **Annual Dollar Volume:** Enter the member's approximate annual dollar volume of all construction/development, using the following codes:

- | | |
|--------------------|----------------------|
| 1. Under \$1 mil | 3. \$5 mil-\$10 mil |
| 2. \$1 mil-\$5 mil | 4. Over \$10 million |

6th Block **Annual Number of residential dwelling units built:** Enter the member's approximate number of units built using the following codes:

- | | | |
|------------|--------------|---------------|
| 1. 0 units | 3. 11 to 25 | 5. 101 to 500 |
| 2. 1 to 10 | 4. 26 to 100 | 6. Over 500 |

Blocks 7-10 **Total Paid Employees:** Enter the total employees in the blanks provided. Include the member in your total figure.

11th Block **Business Title:** Enter the code that best describes the member's business title, using the following codes:

- | | |
|--|------------------------------------|
| A. President/CEO/Owner/Principal/Partner | E. Architect, Designer or Engineer |
| B. VP/General Manager | F. Financial Manager |
| C. Construction Superintendent | G. Other Management Employee |
| D. Sales and Marketing Manager | H. Non-Managerial Employee |
| | I. Other _____ |

Example #1: Bill Adams is a home builder and land developer. He is also the owner of a real estate company. Adams has a total of 19 employees in both his companies. Last year he built 11 homes with a total sales value of \$900,000, and he developed 17 building lots for himself and other builders for a total market value of \$500,000. Bill Adams NAHB Membership ID code would be

1
B
J
U
2
3
--
2
0
A

Example #2: Adelle Boyd is the owner of an architectural/design firm with 8 employees on her payroll. Last year her firm also converted an old school building into 8 apartments with a total market value of \$475,000. Adelle Boyd's NAHB Member ID Code would be

2
M
I
-
1
2
--
9
A

Example #3: Tom Jones is the owner of a retail appliance store with 10 employees. Tom Jones NAHB Membership ID Code would be

2
V
1
-
-
-
-
-
-
1
1
A

... A Great Experiment

"For my money, the whole idea, the whole philosophy of a trade association can be summed up in these three words: 'People working together.'"

I would no more want to be in an industry without a trade association than in a community without churches. Just as churches set the moral environment with which to live and raise a family, so do trade associations set the ethical and economic environment with which to run a business.

Trade associations are a part of a great experiment in democracy, a bulwark against government regulations and dictatorship, a protector of our free enterprise system.

Trade association activity, considered in its broadest aspects, makes for more intelligent production and distribution, and brings us closer to our goal of more things for more people."

The Honorable Raymond Blattenger
Public Printer of the U.S. Government